ORACLE

Modernise and Innovate JD Edwards

Oracle Cloud Infrastructure

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JAPAC Customer Strategy

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JD Edwards Applications
Leverage OCI As Your Platform Of Choice

1
TCO
Differentiators

2
TECHNICAL
Enablers

3
INNOVATION
Capabilities

TCO Differentiators

Not all clouds are created equal.

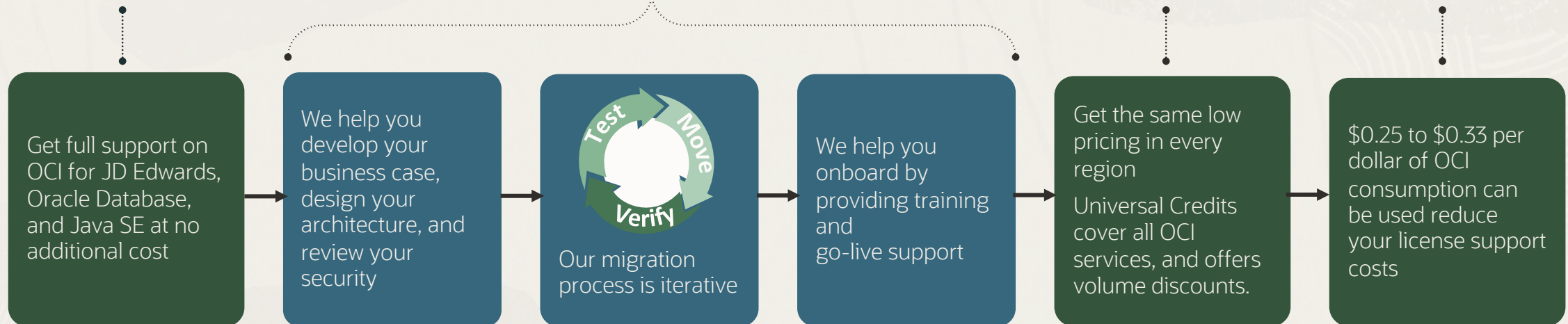OCI minimises the cost of running JD Edwards in the Cloud.

+ **Flexible Annual Universal Credits**

Predictability of spend: flexibility of starting and stopping any IaaS or PaaS service, based on your requirements.

+ **Oracle Support Rewards**

Reduce your technology software license support bill: for every dollar spent on OCI, you'll earn $0.25 in Oracle Support Rewards.

+ **Autonomous Database Eligibility**

Activate 1 OCPU of the BYOL ADB Cloud Service for every 10 supported Application User licenses of OTF for JDE E1

+ **Oracle Cloud Lift Services**

Free guidance from cloud engineers on planning, architecting, prototyping and managing cloud migrations.

+ **SLAs**

OCI offers financially-backed SLAs on infrastructure availability, performance and manageability.

Protect existing investments with
Bring Your Own License (BYOL)

Oracle Cloud Lift: Get white-glove services from architecture to migration to go-live at no additional cost

Save money with pay as you use
Universal Credits

Reduce your license support costs to zero with
Oracle Support Rewards

Get full support on OCI for JD Edwards, Oracle Database, and Java SE at no additional cost

We help you develop your business case, design your architecture, and review your security

Test
Move
Verify

Our migration process is iterative

We help you onboard by providing training and go-live support

Get the same low pricing in every region

Universal Credits cover all OCI services, and offers volume discounts.

$0.25 to $0.33 per dollar of OCI consumption can be used reduce your license support costs

Oracle supports your modernisation from end-to-end

Carpet Court turns data into insights with Oracle Cloud

- Largest flooring retailer in Australia with more than 200 stores and 160,000 supply chain invoices annually.

- Lack of detailed visibility into purchasing data and fragmented data scattered across platforms.

- Moved JD Edwards to OCI and replaced Data Warehouse and Power BI Reporting Solution on AWS with Oracle APEX on OCI.

40%
Cost Reduction

Flexibility
Quickly make cost-effective decisions and increased speed to capture data.

Read Carpet Court's Story

Cost Advantages

Summary

+ OCI Reduces Governance Cost

Single Vendor Accountability: no need for expensive and convoluted service governance, as applications and infrastructure support is with Oracle.

+ No Wastage

Oracle Annual Universal Credits allow for ramp-up and can be applied towards the future usage of eligible Oracle IaaS and PaaS cloud services.

+ Access to Leading Database Technology

Autonomous data management, i.e. automated patching, upgrades, and tuning will significantly increase performance, reduce cost, maintenance effort and risk associated with database management.

Compute

Questions you may want to ask

+ Discounts

Are discount commitments tied to particular compute shapes, operating systems, and regions?

+ Pricing

Is pricing for Cloud services the same across all Cloud regions?

- Discounts tied to Universal Credits.
- Same pricing for all Cloud Regions.

+ ## Data Transfer Charges

How much does it cost to get my data back, i.e. what are the data egress charges?

+ ## Pricing

Is the cost of a private connection to my Cloud provider competitive and does it include unlimited data egress?

Network

Questions you may want to ask

From	To	Category	GB	Monthly Cost	Yearly Cost x12	Details
APAC, Japan & South America	Anywhere	OCI Outbound Data Transfer	10'240	US $0.00	US $0.00	First 10 TB free per month
Melbourne or Sydney	Internet	Outbound Data Transfer	10'240	US $ 1'155.96	US $13'871.52	First 100 GB free per month

From	To	Category	Monthly 10Gbps Base Cost	Monthly 10 Gbps Base Cost + 10'240 GB Outbound Data	Yearly Cost x12 including Data	Details
Melbourne or Sydney	Endpoint	OCI Fast Connect	US $1'422.90	US $1'422.90	US $17'074.80	Cheaper 10 Gbps Port Cost Unlimited Outbound Data
Melbourne or Sydney	Endpoint	Direct Connect	US $1'642.50	US $ 2'072.58	US $24'870.96	More Expensive 10Gbps Port Cost Extra Charge on Outbound Data

+ Block Storage Pricing

What is the base price for block storage?

+ Block Storage Performance

What are the performance characteristics of block storage and can I dynamically and cost-effectively scale-up and down performance?

Storage

Questions you may want to ask

Capacity	OCI Performance	OCI Scalable VPUs	OCI Max IOPS	OCI Max MBps	OCI Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost
	Lower Cost	0	3000	480	US $39.17	US $122.88	US $115.34	US $357.31	US $357.31
	Balanced	10	25'000	480	US $65.28				US $1941.31	US $1941.31
1'024 GB	High Performance	20	50'000	680	US $91.39			US$3'741.31	US $3'352.51
	Ultra High Performance	30	75'000	880	US $117.50				
		120	300'000	2'680	US $352.51				
Block Storage Volume – Melbourne or Sydney					OCI Block Volume	gp2	gp3	io1	io2
							Special conditions to achieve the limit of 64,000 IOPS and 1,000 MB/s throughput.		

Namoi Cotton upgrades and migrates JD Edwards on OCI, cutting costs and boosting performance

- Australia's leading cotton processing company with 10 cotton gins, processing 84'000 cotton bales per week.

- Technical debt caused by drought and pandemic. Needed to find a cost-effective way to upgrade and host JD Edwards.

- Moved JD Edwards to OCI. Assisted by trusted Oracle Partner and Oracle Cloud Lift Services.

60%

Cheaper than comparable quotes for JD Edwards Upgrade and Migration.

Performance

Significant performance improvements for 200+ JD Edwards user community.

Read Namoi Cotton's Story

Technical Enablers

Not all clouds are created equal.

OCI optimises the performance of your JD Edwards applications.

+ ## Autonomous Database Certified

Leverage the world's first autonomous data management in the cloud to deliver automated patching, upgrades, and tuning.

+ ## Flexible Compute Shapes

Flexibility in selecting the right amount of memory and OCPUs across a range of state-of-the-art processor types.

+ ## RAC Certified and Supported

Oracle supports the deployment of Oracle Real Application Clusters on OCI, which is critical to achieve Maximum Availability.

+ ## Support for Tooling

Bring your own, use open source technologies or rely on Oracle provided and maintained tooling for OCI and JDE (One Click).

+ ## Next Generation Cloud Platform

Key technologies, e.g.: off-box virtualisation, flat network, ultra-high performance scalable block storage, Exadata technology, OCI-native Platform Cloud Services, Cloud @Customer, bare metal infrastructure …

Brickworks boosts business agility with Oracle Cloud Infrastructure

BRICKWORKS

- Industrial manufacturer of building materials with 17 brands. More than 1'000 active JD Edwards users.

- Improve performance of financial management and increase data security and protection from cyber attacks.

- Moved JD Edwards to OCI and created a Disaster Recovery site in second OCI region.

Unified ERP

Unified enterprise operations on a single ERP platform.

Real-Time

Real-time ERP synchronisation for field operatives.

Read Brickworks' Story

Deploy in our public, government or sovereign regions

$16B+
Cloud Applications
Cloud Infrastructure
Run Rate

57%
Cloud Infrastructure
Consumption Growth

42
Cloud Regions

$8.2B
CapEx in the
Last 12 Months

Map labels:
AMSTERDAM, STOCKHOLM, LONDON, NEWPORT, FRANKFURT, ZURICH, PARIS, SERBIA, MADRID, MILAN, MARSEILLE, MOROCCO, ISRAEL 2, JERUSALEM, SAUDI 3, DUBAI, JEDDAH, RIYADH, ABU DHABI, MUMBAI, HYDERABAD, CHUNCHEON, SEOUL, TOKYO, OSAKA, SAN JOSE, CHICAGO, TORONTO, MONTREAL, PHOENIX, ASHBURN, MEXICO 2, QUERÉTARO, COLOMBIA, VINHEDO, SÃO PAULO, SANTIAGO, CHILE 2, JOHANNESBURG, SINGAPORE, SYDNEY, MELBOURNE

Legend:
- 35 Commercial
- 7 Commercial Planned
- 2 Sovereign Planned
- 7 Government
- 12 Microsoft Azure Interconnect

100% renewable energy by 2025

Australia

- 2 x Data Centre Regions

- Sydney & Melbourne

- Each with 3 x Anti-Affinity Fault Domains

Global Compliance Attestations	Domestic Compliance Attestations
CSA Star ISO 9001 ISO/IEC 20000-1, 27001, 27017, 27018, 27701 PCI-DSS SOC 1, SOC 2, SOC 3	Hosting Certification Framework (HCF) Information Security Registered Assessor (IRAP)

Staughton Group simplifies business processes with OCI

- Fast growing, regional food manufacturer of high-quality pet food.

- Automate operations to ensure competitive advantage. Integrate a truly scalable IT, able to accommodate growth.

- Moved JD Edwards to OCI.

Productivity

Improved productivity levels across business functions.

Integration

Real-time reporting capability as well as mobile warehouse and production floor integration.

Read Staughton Group's Story
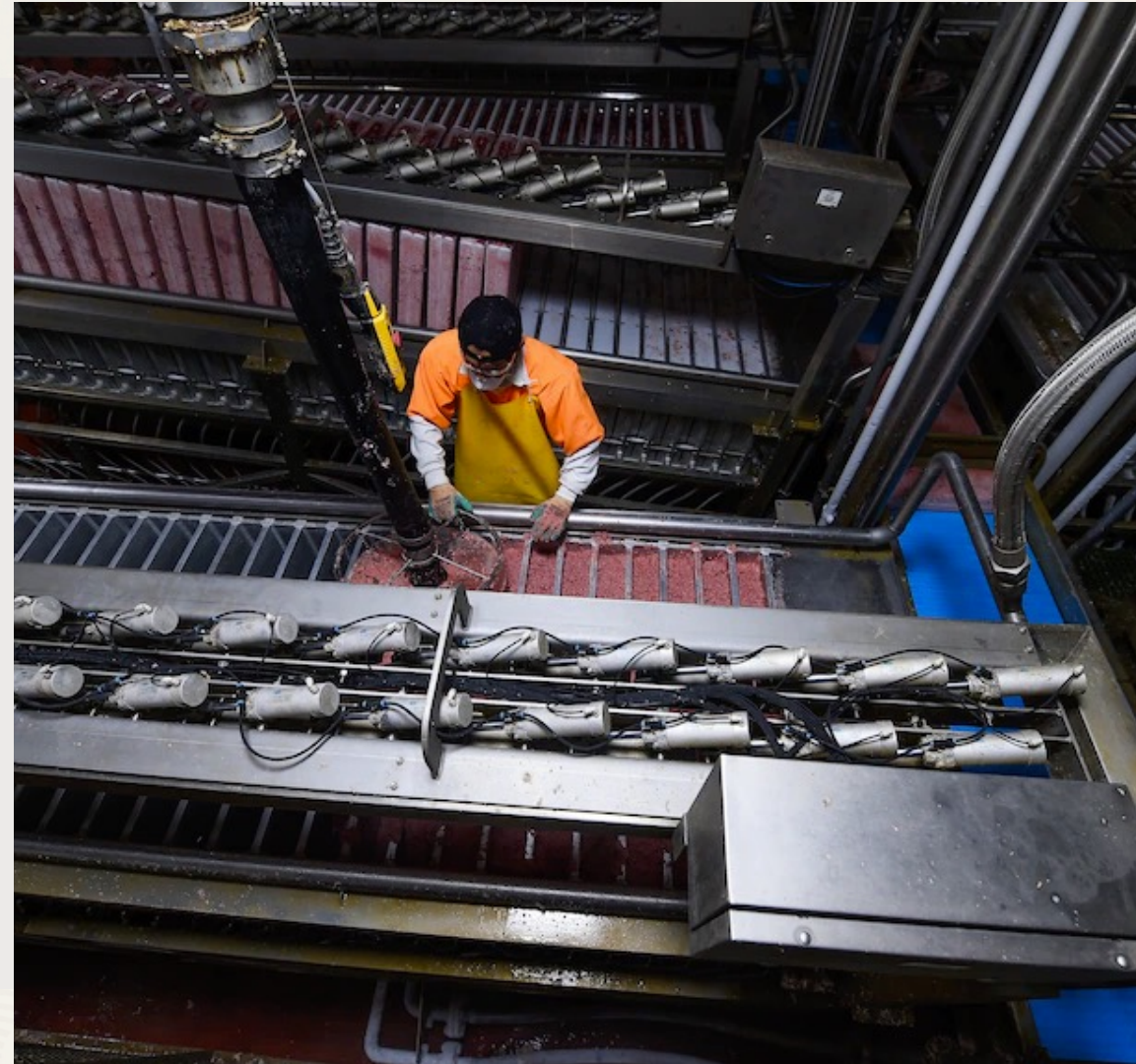
Innovation Capabilities

Not all clouds are created equal.

OCI innovates businesses running on JD Edwards applications.

+ ## Diversification

Sourcing and developing new revenue streams or diversifying entire business units.

+ ## Transformation

Extending digital capabilities, new communication channels, digitally enabling the workforce or new data insights?

+ ## Change

Onboarding a new legal entity or divesting a business unit? Or requirements for additional development or test environments?

+ ## Risk

Everything that keeps you awake at night - from Backup to Disaster Recovery up to effective Cyber Resilience strategies.

+ ## Growth

How to successfully scale operations and accommodate periods of sudden economic growth.

Australian engineering-led construction, mining, services and infrastructure development leader runs JDE on OCI.

- More than 29'000 employees with operations in 20 countries. JD Edwards footprint in Australia, Asia Pacific, India, the Middle East and Africa.

- OCI-based JD Edwards consolidation and modernisation after several mergers and divestitures. Transformed JD Edwards to an "as a service" model and integrate with business analytics.

- Moved JD Edwards to OCI and moved OBIEE to OCI and transitioned to Oracle Analytics Cloud Service.

Compliance

Achieved global ERP reporting capability and statutory compliance.

Real-Time

Gained real-time reporting for a large number of business units.

OCI has all the services you need to build, run and scale
Infrastructure, Platform and SaaS in one cloud

Oracle Applications	**Custom Applications**	**ISV Applications**
Industry | ERP | EPM | SCM | HCM | ACX	Polyglot | Traditional | Cloud Native	Hundreds to choose from

Developer Services	Containers and Functions	Integration	Analytics and BI	Machine Learning and AI	Data Lake
Compute	Storage	Networking	Oracle Databases	Open Source Databases	Operating Systems, Native VMware

Security | Observability | Compliance | Messaging | Governance

OCI's Distributed Cloud

Public Cloud | Hybrid Cloud: Cloud@Customer | Dedicated Cloud | Multicloud: Azure, AWS

100+
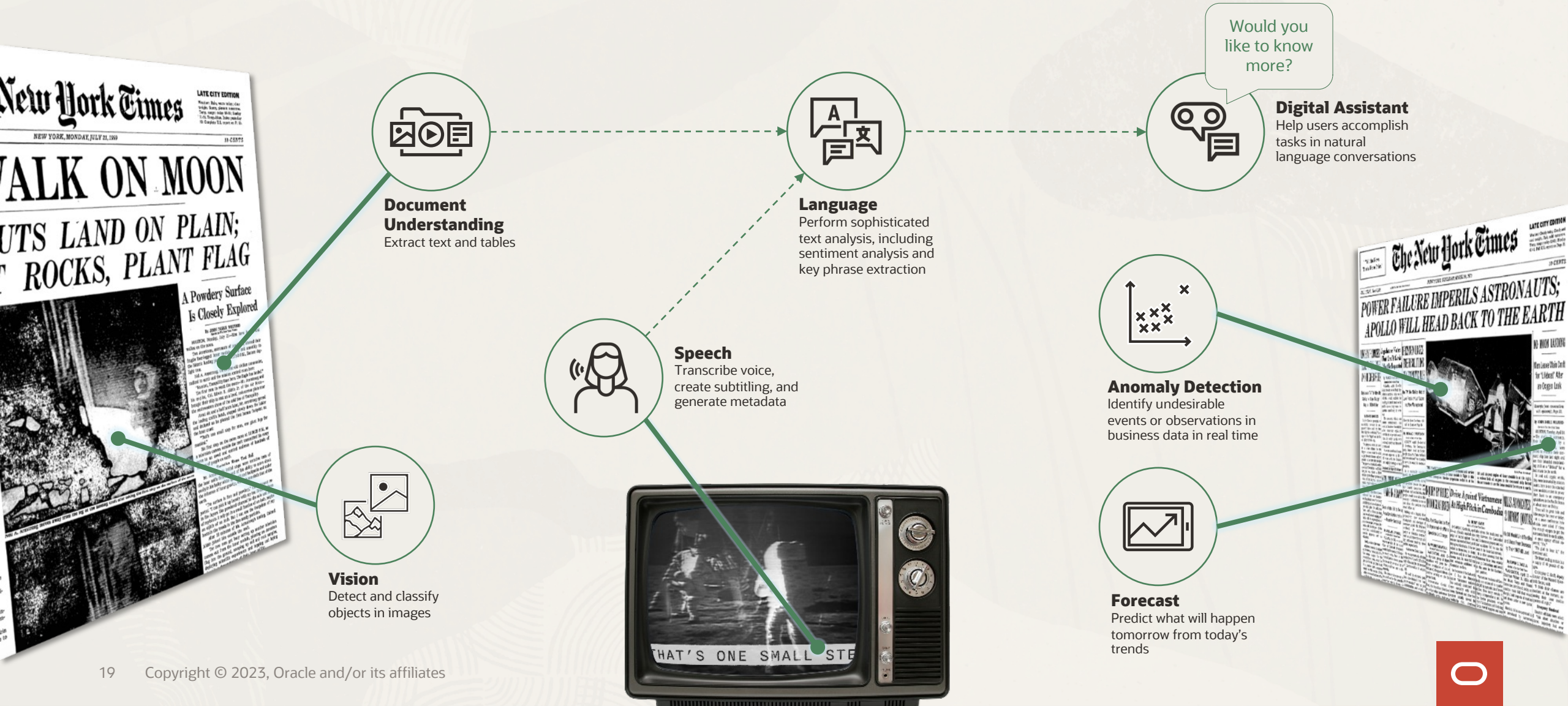Platform Services Supporting Your Workloads

10,000
OCI Developers

3,000
Cloud Engineers

Enhance JD Edwards With Ready-To-Go AI Capabilities
Add intelligence to your applications quickly with pre-trained services

Document Understanding
Extract text and tables

Language
Perform sophisticated text analysis, including sentiment analysis and key phrase extraction

Would you like to know more?

Digital Assistant
Help users accomplish tasks in natural language conversations

Speech
Transcribe voice, create subtitling, and generate metadata

Anomaly Detection
Identify undesirable events or observations in business data in real time

Vision
Detect and classify objects in images

Forecast
Predict what will happen tomorrow from today's trends

Diversification

Revenue
Streams

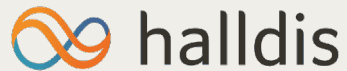New revenue streams through data-driven JD Edwards Order Management function on OCI.

Leading New Zealand-owned agricultural cooperative company

Read More

Service
Offerings

Integration of JD Edwards on OCI with Oracle Analytics Cloud and IoT Asset Management service.

halldis

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Data
Sources

Integration of JD Edwards with Oracle Marketing Cloud and in-store and website data capture systems.

HunterDouglas

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Transformation

Customer
Experience

Improves customer experience with in-store promotions and supply chain insights with JD Edwards on OCI.

Connected
Finance

Moved JD Edwards to OCI and reduced time for reporting from 4 hours to 22 minutes.

Financial
Visibility

Connected Oracle Enterprise Performance Management Cloud with JD Edwards, after moving to OCI.

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Read More

Change

Fast
Implementation
New implementation of JD Edwards and consolidation of 10 legacy finance applications.

Consolidated
ERP
Moved JD Edwards to OCI and consolidated 30 disparate legacy ERP systems.

Pandemic
Response
JD Edwards to OCI and Oracle Platform Cloud solutions supports COVID19-driven change in operations.

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Risk

Business
Continuity

Mitigates corporate risk by securely replicating JD Edwards data into a Disaster Recovery environment on OCI.

Rinnai

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System
Availability

Deployed JD Edwards on OCI to increase system availability and monthly uptime by 90%.

GRUPO
CAPISTRANO

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Operational
Scalability

Moved JD Edwards to OCI to address availability and operational scalability issues on existing IBM AS/400 hardware.

nfpc

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Growth

Growing
Franchises

Migrated JD Edwards onto OCI to accommodate for growing franchise business.

Largest Sri Lankan Retail, FMCG, Banking and Restaurant franchising company

Business
Expansion

Moved JD Edwards to OCI to support doubling revenue and doubling workforce.

Large Australian manufacturer of concrete pipes and precast products

New
Markets

Moved JD Edwards to OCI to address growth related to product exports to new markets.

Owner and operator of Australia's largest cattle herd, operating across 1% of Australian land mass.

Cost, Performance, Features and Relationships
Customers moving to OCI from other Clouds

OSWALDO CRUZ QUÍMICA
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NSEG NATIONAL SOLAR ENERGY GROUP
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CAREER LAUNCHER
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SEDAR Since 1892
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Noorisys TECHNOLOGIES PVT LTD
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aiden creative
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CARPET COURT
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20Cube
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Qualetics DATA MACHINES, INC
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gamma solutions
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starcrm
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Leading Australian pension fund and investment manager.

Leading Australian property developer and hospitality group.

RAMP REIMAGINE, REDEFINE!
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intellinum Innovation Driven
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Thank You