

JD Edwards
**INNOVATION
SYMPOSIUM**

Using
Blackline

To streamline
Reconciliations & Matching



Brought to you by Fusion5

Nel Botha

Practice Manager -Planning & Analytics

Automating your financial close with JDE & Blackline

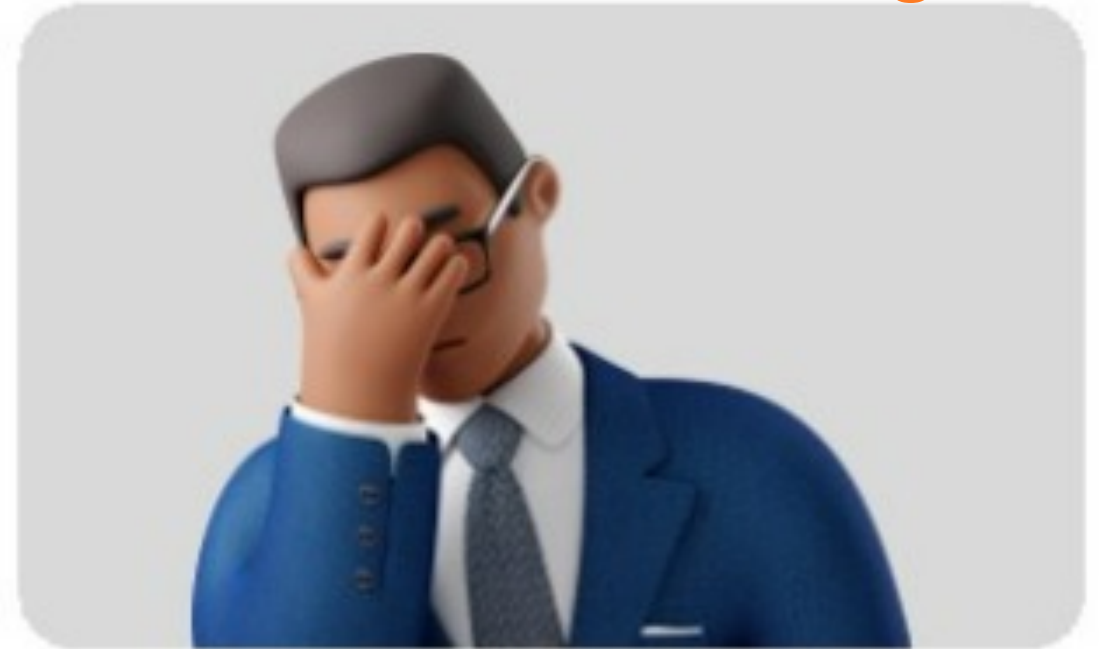


Welcome to the accounting department, where everybody counts.



How does an accountant stay out of debt?

He learns to act his wage

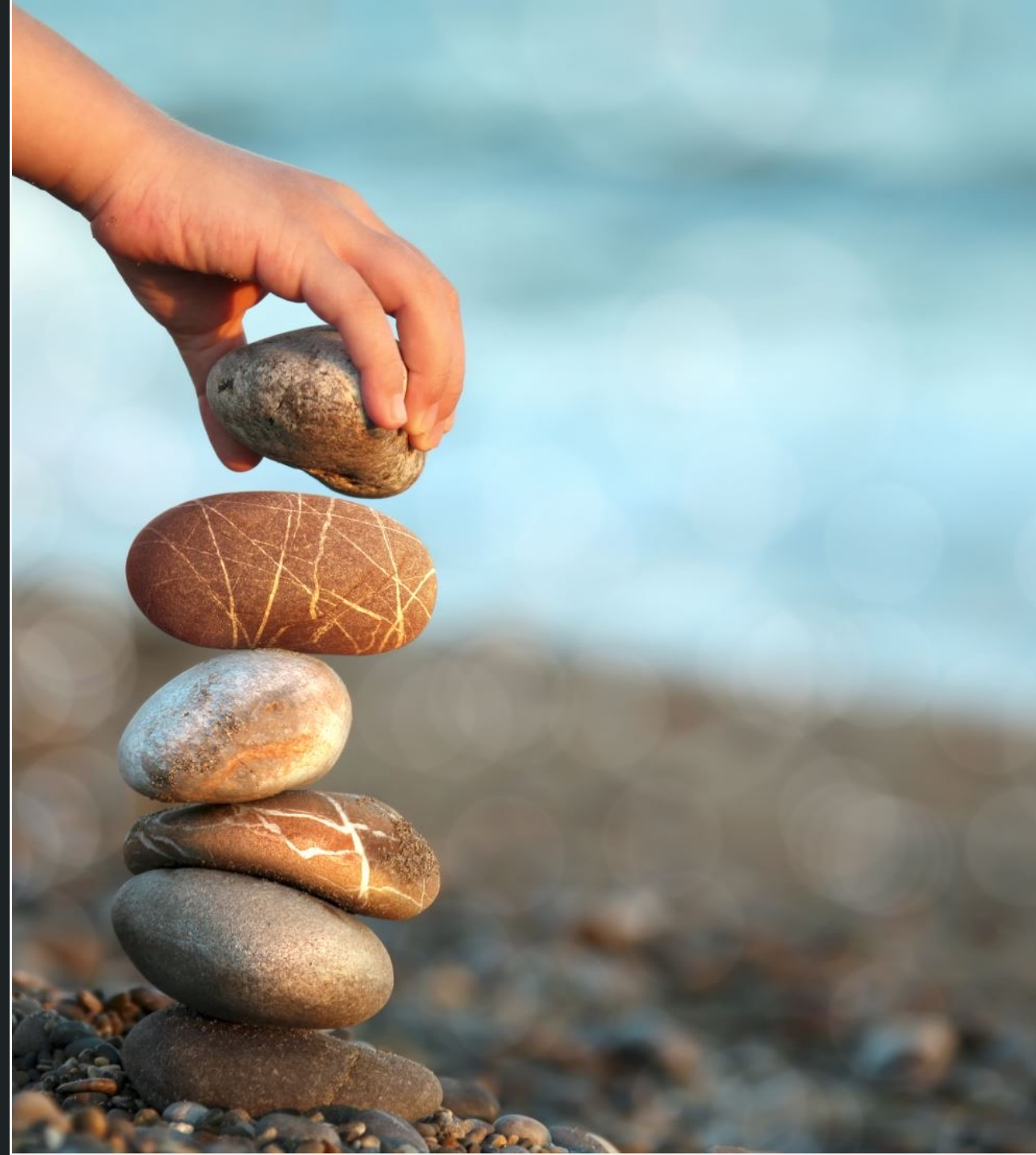


Today

What is Blackline and where does it fit?

Why Fusion5 partnered with Blackline

How can Blackline help you?



94%



of Accounting & IT teams agree that time spent on accounting, compliance, and financial close gets in the way of other strategic work.

It is all about Stewardship

Making the most of what is entrusted to you



Money




Time



Resources

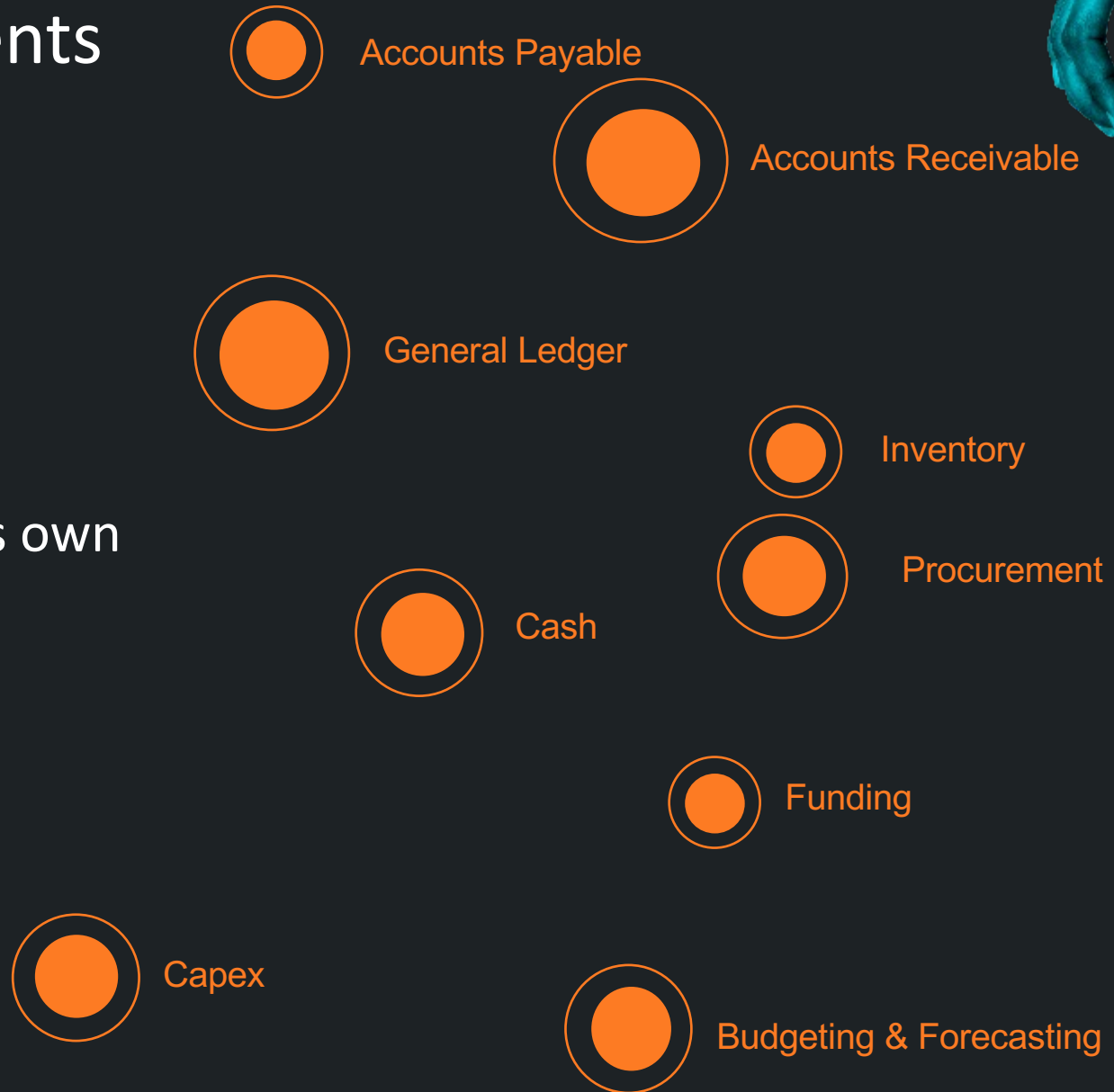


People

 **BLACKLINE** *can assist you to **maximise** the
Resources in your control*

ERP and related components

ERP is not just one big pot of data
ERP can't do the heavy lifting on its own



With Accounting stuck in the close, its closed to the rest of the business





Day in the Life of an **Accountant**

How BlackLine helps you to thrive

Less Transactional
More Analytical
Strategic Business Partner

Continuous Innovation

Continuous Automation

Becoming a Trusted Advisor

Repetitive tasks



Optimizing process

Building reports



Analyzing results

Hunting for data



Handling exceptions

Erroneous reporting



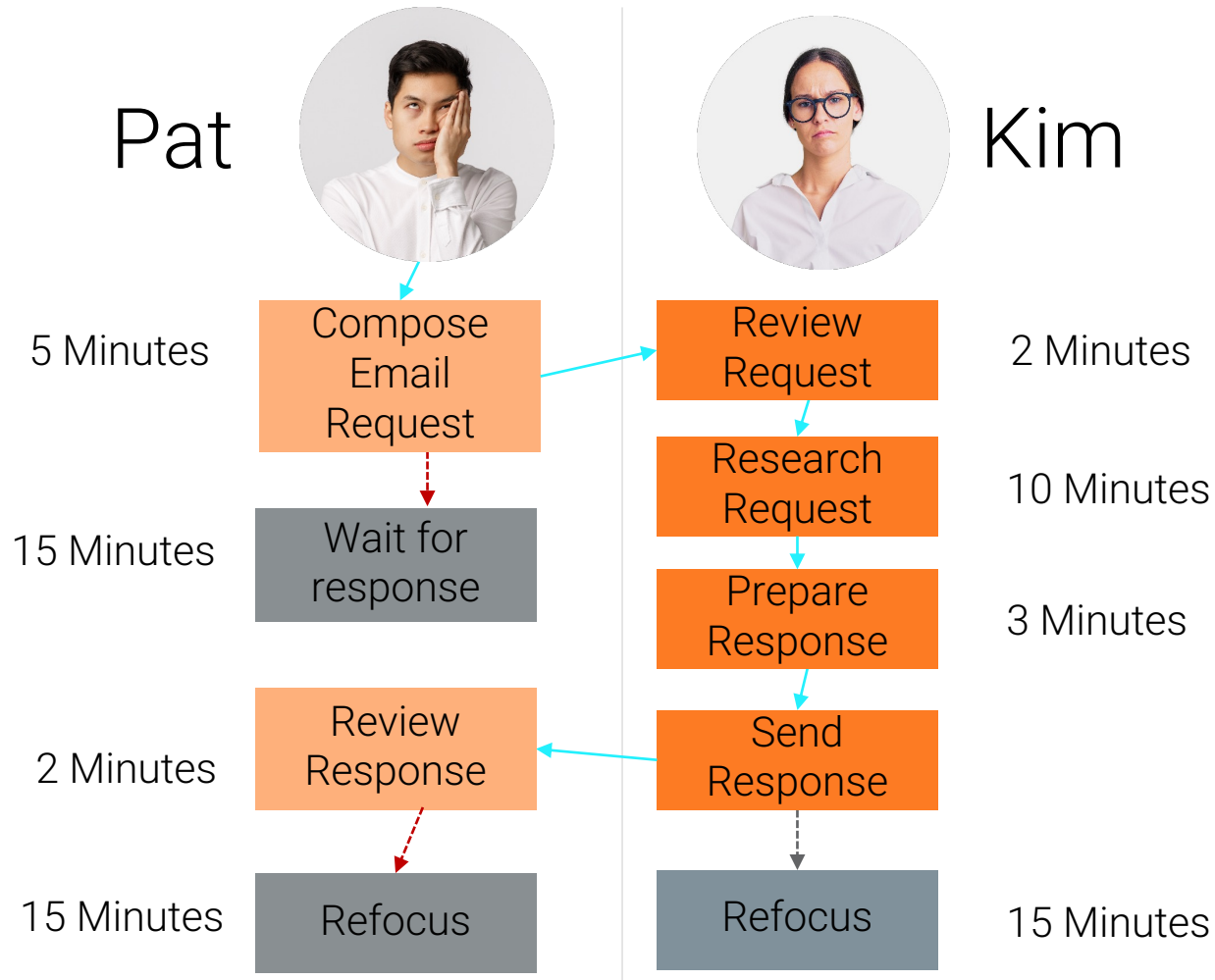
Advising outward

Accounting risk

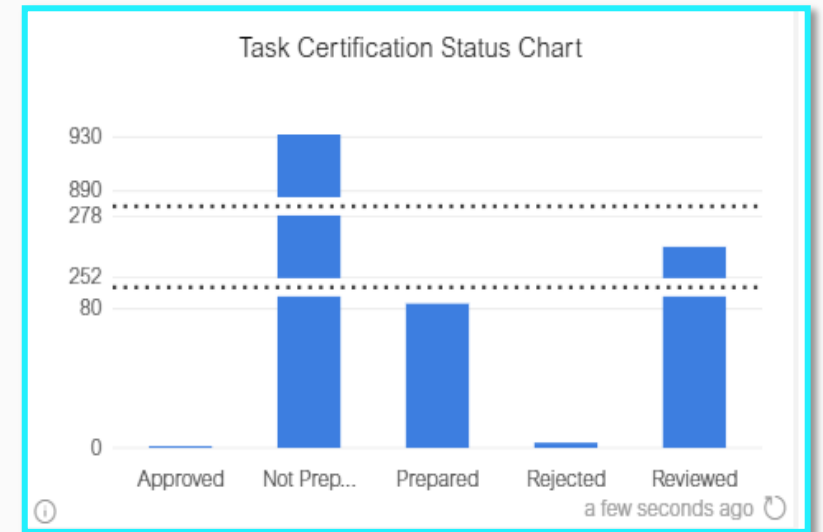
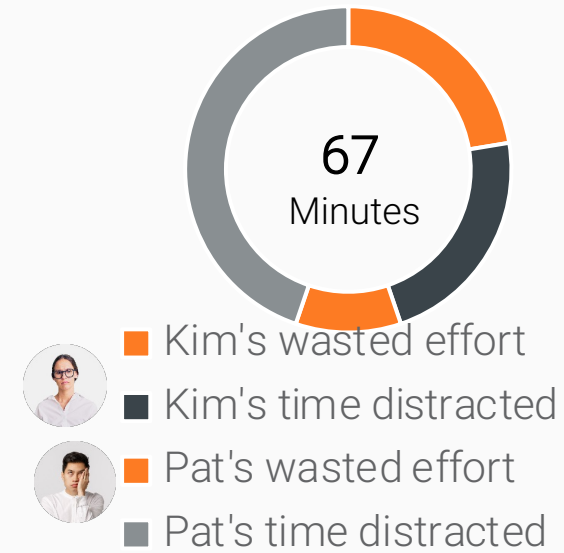


Business risk

Let's look at an example.



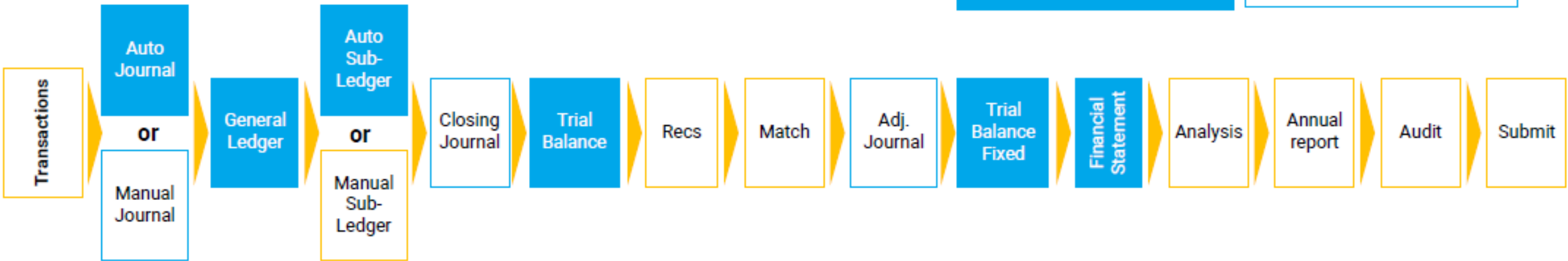
Total Company Time Wasted



A Modernised period-end closing process



Traditional Closing Process



Closing Process with BlackLine





Blackline – Filling the gap

Historically filled by manual processes and Excel

Record

- ERP
- Sub Ledgers
- Point of Sale
- Bank data
- Etc., etc.

Report

- Management Reporting
- Annual reporting
- Forecasting
- Financial consolidations
- Planning & Analysis
- External reporting



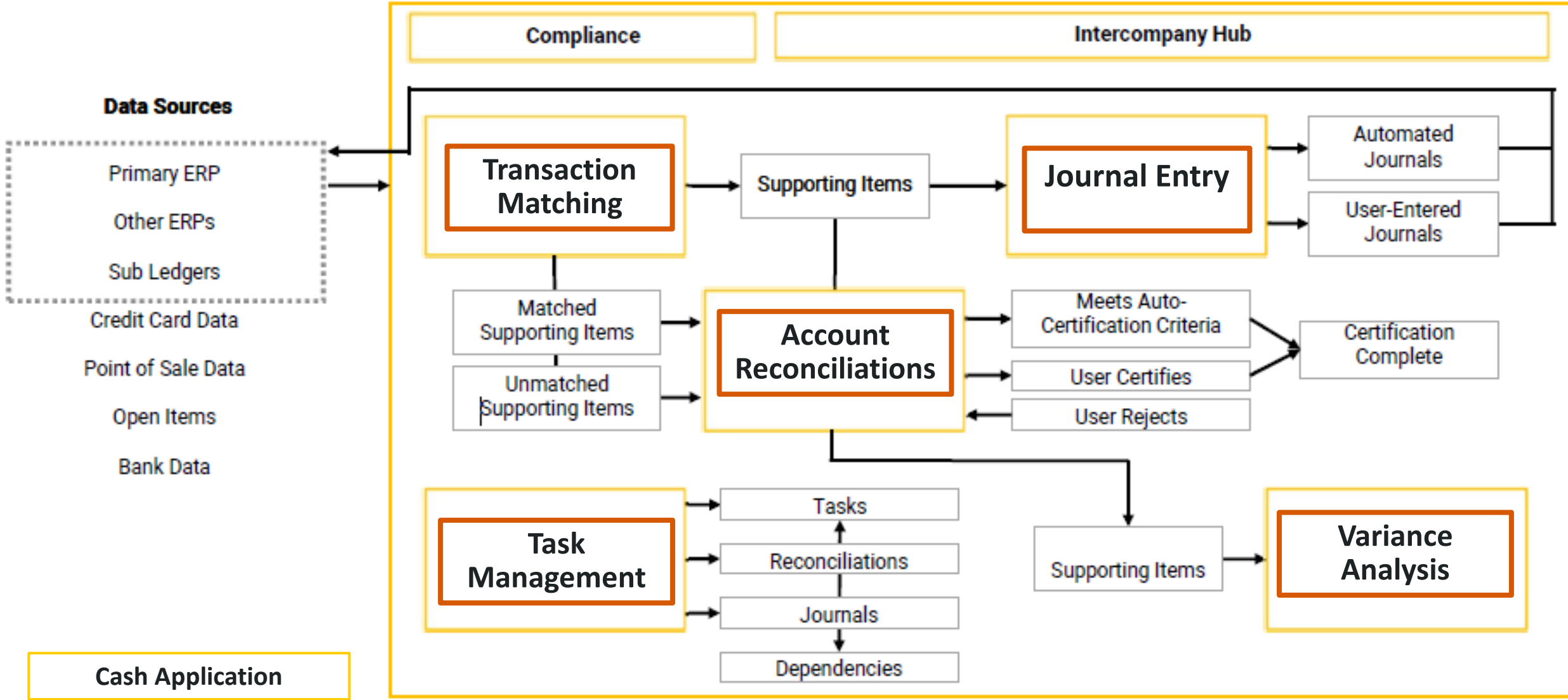
Continuous Innovation

Continuous Automation

The BlackLine Platform



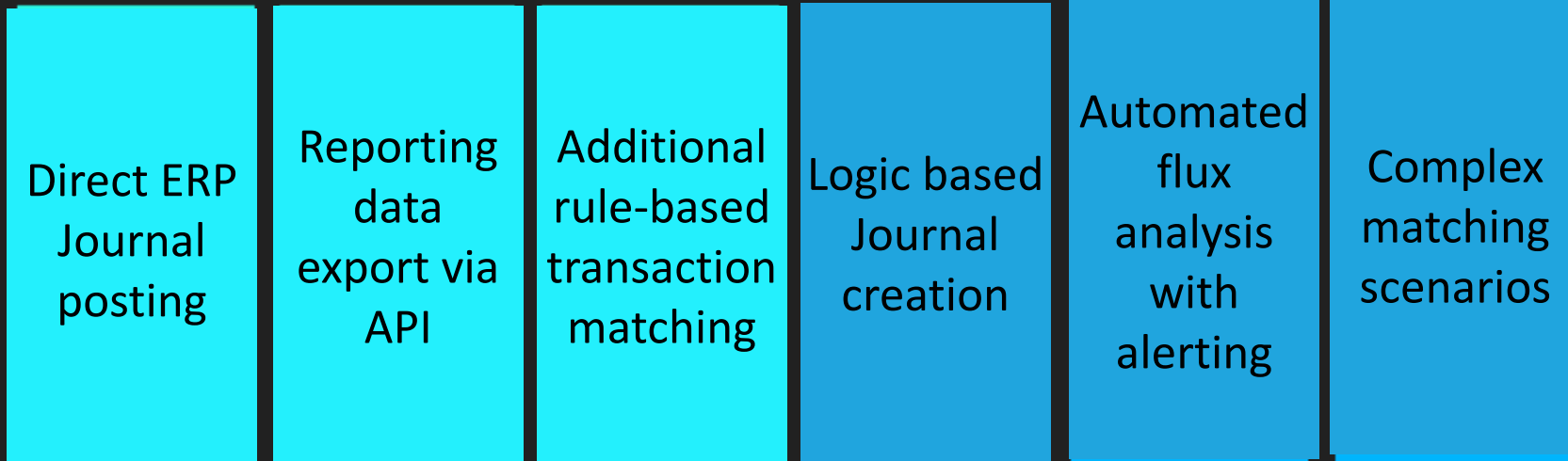
Unifies financial close and accounting operations on one platform



MAP Modern Accounting Playbook



End-to-end visibility, control, and automation



Enhanced automation across the month-end close

Central workspace with automated Trial Balance Import

Standardised reconciliations with automation

Dynamic & transparent close activities tracking

Role Centric reporting & proactive alerts

Rule-based transaction matching for bank files

Enhanced controls

Core

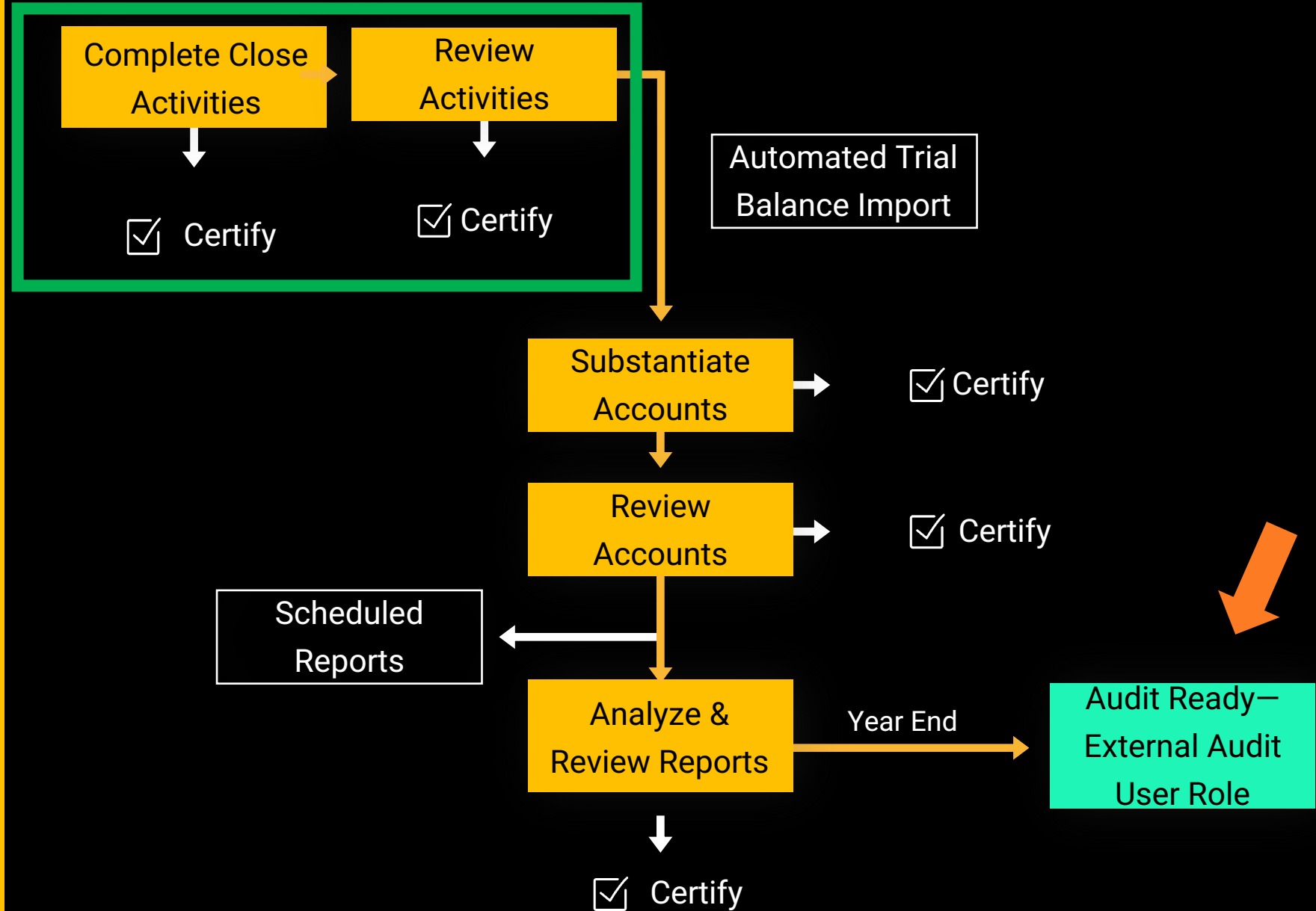
Streamlined & automated close



BlackLine Month-End Close Cycle

- Role-based intuitive & easy training
- Automated alerts
- Real-time dashboards
- Available 24/7

Security Certifications:
SOC I, II & III
Bonus: ISO 27001



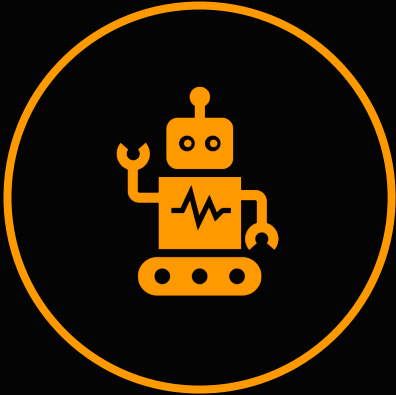
Blackline has helped organisations achieve modern accounting Transformations with measurable results:



Speed

70%

reduction in days to close



Automation

50%

less time spent on manual work



Scalability

2.6x

more work performed without new headcount



Accuracy

96%

reduction in intercompany imbalances



ROI

\$2.77

returned for every dollar invested

Fusion5 is working with a client
in the process of growing the organisation and revenue by 40% +.
That includes about 40,000+ more bank transactions p.m.

With a commitment to keep their (small) finance team the same size.

By working smarter

Enter Blackline

Modern Accounting Playbook

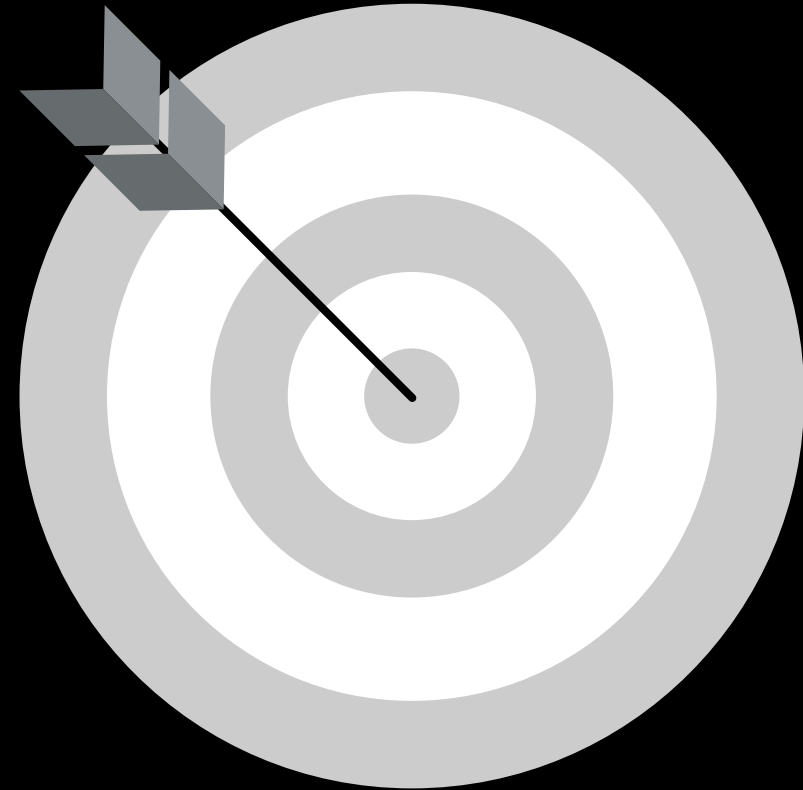
What if 20,000 transactions are for \$49.99?

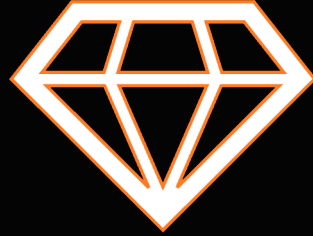
And hundreds with the same date

The Goal

Accelerate time to go
from **record** to **report**

From **credible** to
incredible

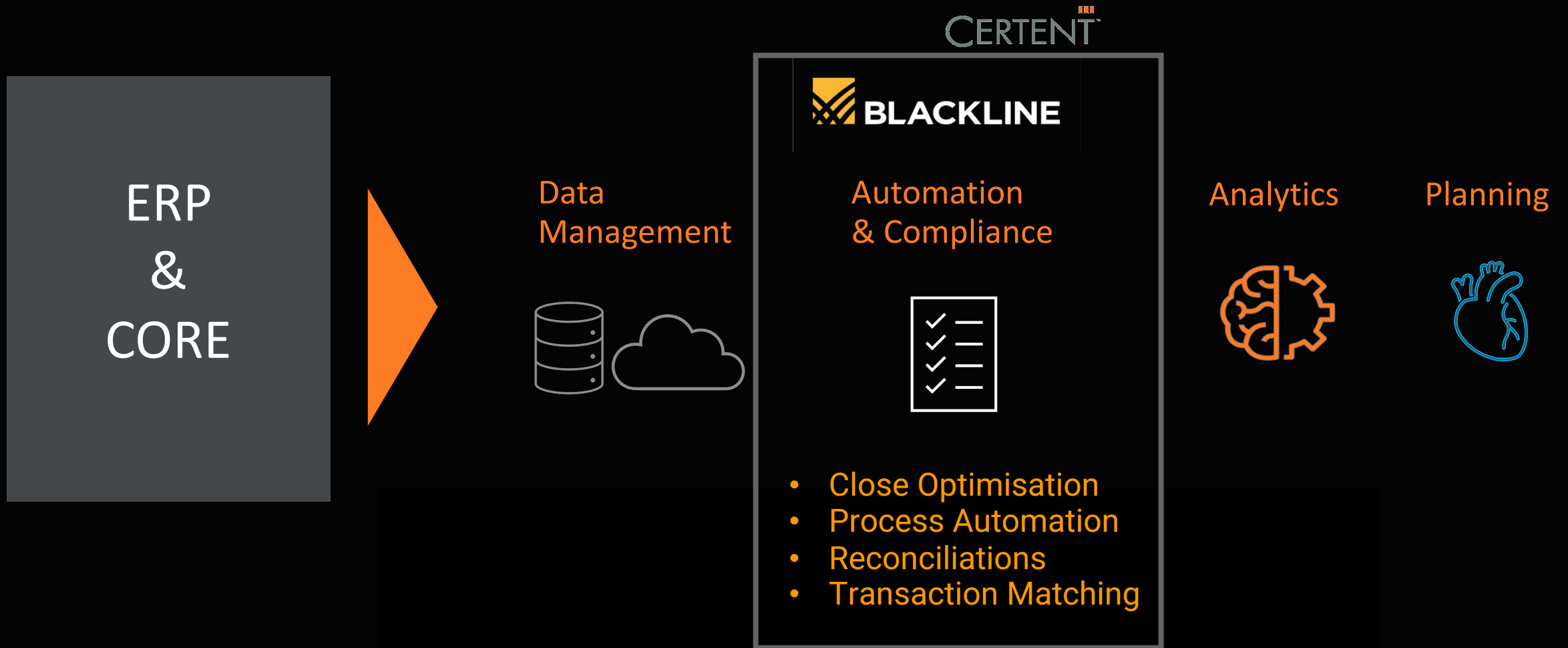




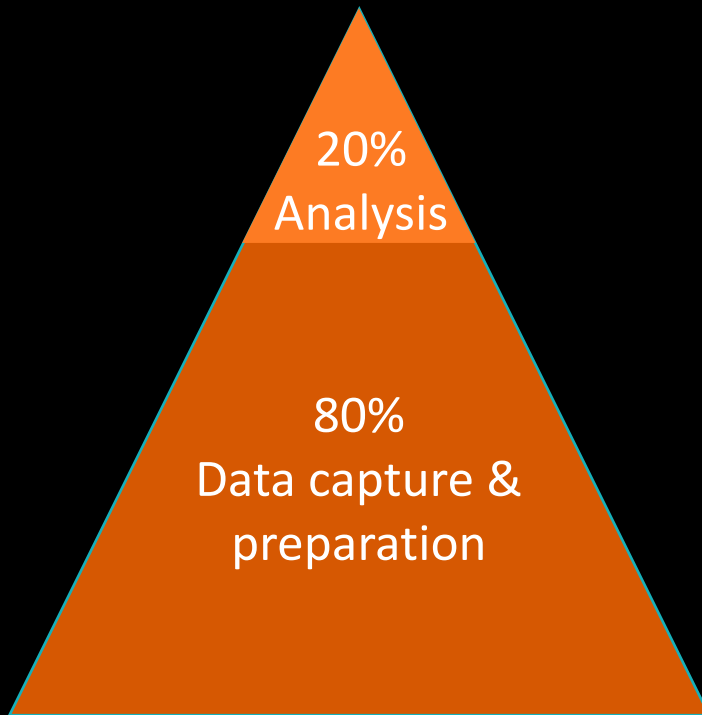
Every strategic decision in business is made from a combination of *gut feel and data*, for right or wrong.

So, we need better quality data faster and more consistently

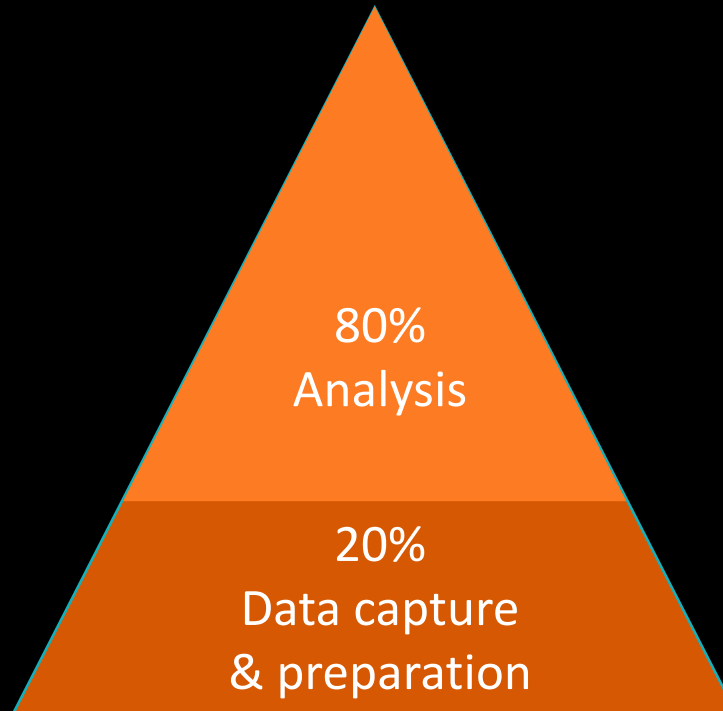
Fusion5 focus on moving the platform forward



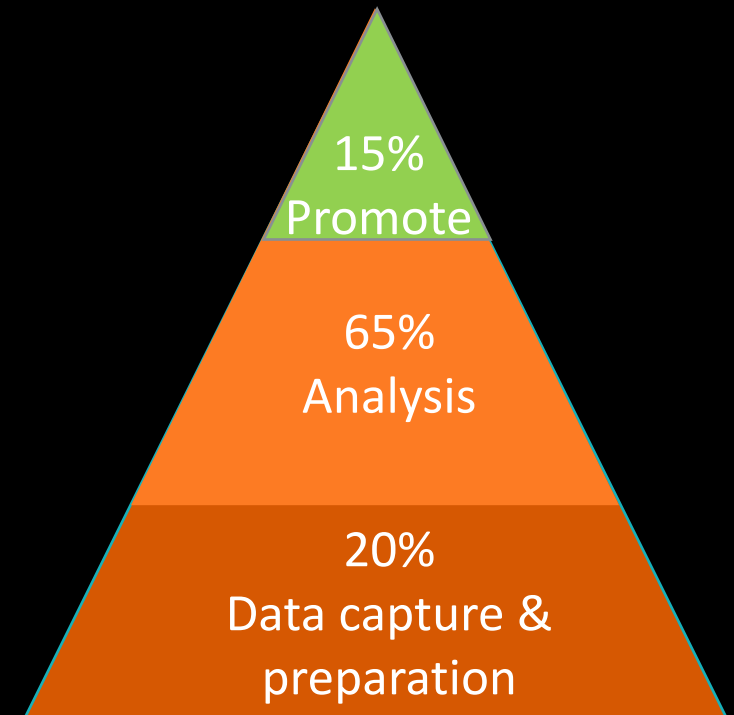
Refocus time and energy



Typical



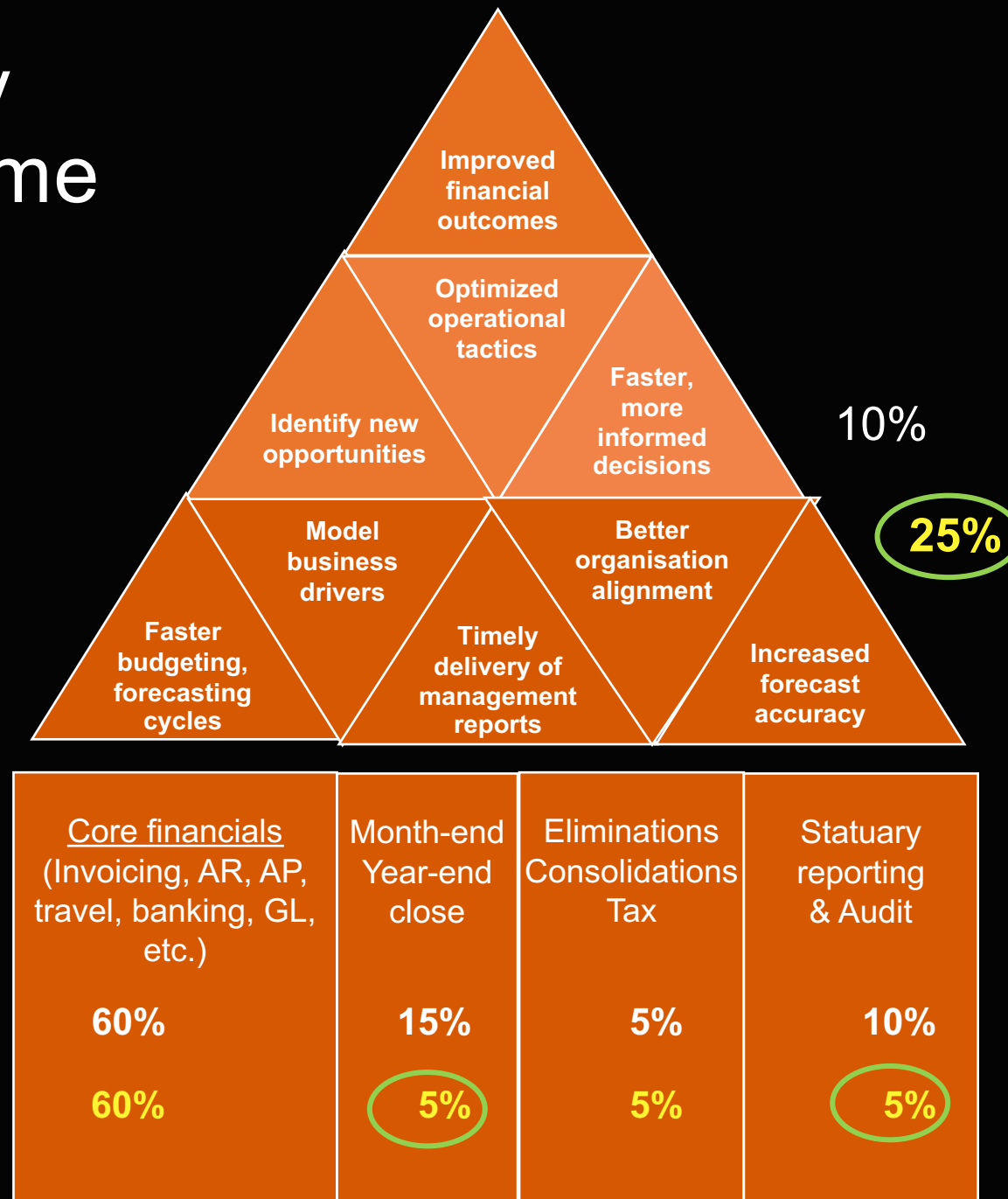
Flip Around



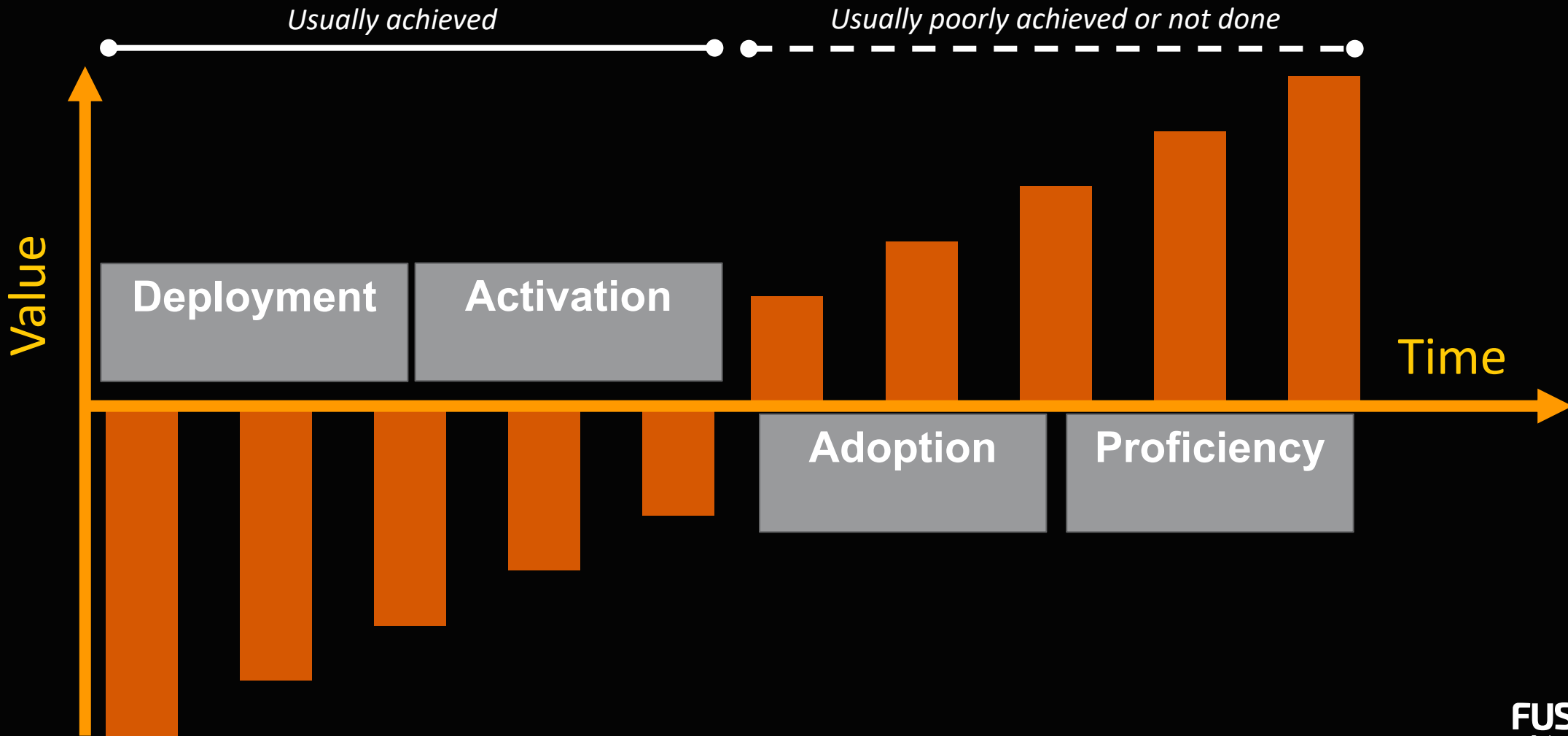
Add Value

The Opportunity if given more time

Proportion of typical people time %
and improved %



Organisational Change Management



EXAMPLES:
JDE &
BLACKLINE



JDE Customer A



Wanted to free up the finance team for value adding activities & gain a single source of truth for financial accounting.

JDE Customer A uses BlackLine **'Reconciliations'** and has also rolled out the **'Journals'** module.

It was an easy transition since staff members were already familiar with the interface, *“Our journal entry process was clunky and manual. There was only one clear tool that could help, and that was BlackLine Journals. We automated as many steps along the way as possible, which has given time back to the finance teams to focus on value - adding activities.”*

JDE Customer B



JDE Customer B uses JD Edwards as its ERP solution. The ERP team was initially sceptical that BlackLine would work with this complex solution. However, after speaking with another BlackLine customer who also used JD Edwards, the JDE Customer A team was confident it could be managed.

Next steps for JDE Customer B will include automating some journals, continuing to strip out the repetitive tasks for accountants, and moving towards a more continuous accounting mode of working.

BLACKLINE
Modern Accounting Playbook

Financial Operations Management: Technology Pillars

Building Resilience Across Finance & Accounting

1

Financial Close Management

Unify your data and processes, automate spreadsheet-heavy, error prone work.

Create capacity to redeploy resources and deliver savings.

2

Accounts Receivable Automation

Free cash trapped on your balance sheet and ensure timely collections.

Optimize working capital and maximize revenue growth.

3

Intercompany Financial Management

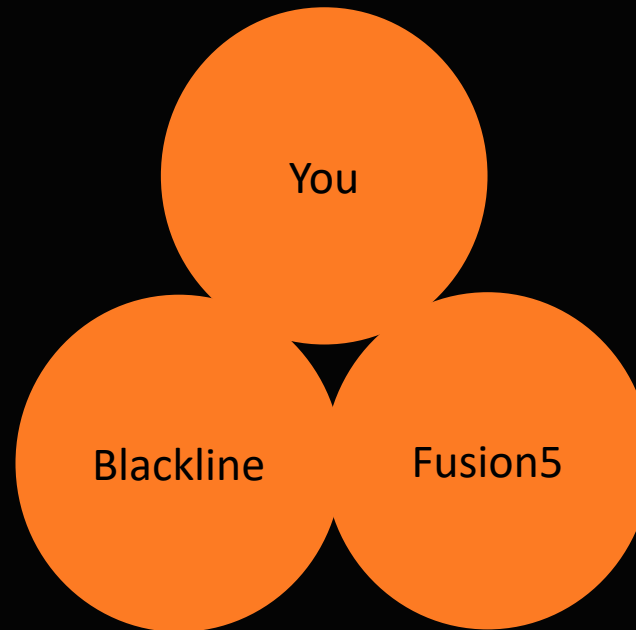
Go beyond zero by proactively managing transactions, optimizing tax incidence and driving cash precision.

Think and act strategically to optimize globally.

Start today, with risk quantified

- Fixed Scope
- Fixed Timeline
- Fixed Price

=> consistent outputs & rapid ROI
in fact a \$2.77 return on every dollar



Thank You!

